

Successful Export Strategies



EXPORT FINANCE
ASSISTANCE CENTER
of Washington



Tri County
ECONOMIC DEVELOPMENT
DISTRICT



KeyBank



COMMUNITY
COLLEGES
OF SPOKANE

WASHINGTON STATE UNIVERSITY
STEVENS COUNTY EXTENSION

ADVISORY SEMINAR

March 17, 2010
9:00am-3:00pm.

Cost: \$15.00
Lunch included

Location: Community
Colleges of Spokane
985 S. Elm
Colville, WA 99114

Register by calling or visiting TEDD

Staci Hanlin
Mallory Conner
509-684-4571
347 West Second, Suite A
Colville, WA 99114

- Are you interested in becoming an exporter?
- Do you need new ways to find new buyers?
- Do you want to explore new product markets?
- Has tightened access to credit impacted your sales?

The Tri County Economic Development District and the Export Finance Assistance Center invite you to attend a seminar designed for both new-to-export companies and experienced exporters. Explore free and low cost services and programs provided by the State, US. Department of Commerce, Small Business Administration, and Impact Washington designed to help you find buyers, expand your sales, and finance exports at little or no cost. The seminar will be interactive with plenty of time for networking and questions and one-on-one counseling sessions.

Presenters:

- **Janet Bauermeister**-International Trade Specialist, US Commercial Service- Federal resources to access new markets and overcome barriers.
- **Export Finance Assistance Center**- How to mitigate risk and access financing for exports (insurance, loans and working capital).
- **Pru Balatero**- International Trade & Finance Officer, SBA. New SBA programs for exporters.
- **Nigel Moore**- VP & COO, Impact Washington- ExportTech and Washington Grows.
- **Andrew Cassey**- Assistant Professor, WSU School of Economic Sciences

Luncheon Keynote Speaker

- **Arum Kone**- Regional Labor Economist, Employment Security Department, Eastern Washington

